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BTECH
(SEM VIII) THEORY EXAMINATION 2024-25
ENTREPRENEURSHIP DEVELOPMENT

TIME: 3 HRS

M.MARKS: 100

Note: Attempt all Sections. In case of any missing data; choose suitably.

SECTION A

1. Attempt all questions in brief.

2 x 10 = 20

Q No.	Question	CO	Level
a.	Define entrepreneurship and mention two key qualities of a successful entrepreneur.	1	K2
b.	List any two differences between small scale and large-scale industries.		
c.	Define demand analysis.		
d.	What are the main components of a balance sheet?		
e.	What is the role of marketing in small industries?		
f.	Write a short note on benefit-cost analysis.		
g.	Define cost of capital.		
h.	What is project planning?		
i.	Mention one key feature of partnership law.		
j.	What do you understand by income tax?		

SECTION B

2. Attempt any three of the following:

10 x 3 = 30

Q No.	Question	CO	Level
a.	Enumerate the key steps involved in starting a small-scale industry in India and explain their significance.	1	K2
b.	Explain the process of project identification. Why is it crucial for entrepreneurs?		
c.	Describe the structure of a balance sheet. How does it help assess economic viability?		
d.	What is cost of capital? Why cost of capital is important in project planning and control?		
e.	Describe the role of state and national agencies in supporting small scale industries.		

SECTION C

3. Attempt any one part of the following:

10 x 1 = 10

Q No.	Question	CO	Level
a.	Compare demand-based and resource-based industries. Provide relevant examples.	1	K2
b.	Discuss in detail about various government policies for small scale industries.		



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4. Attempt any one part of the following: 10 x 1 = 10

Q No.	Question	CO	Level
a.	Explain the difference between “Feasibility report” and “Project report”.	1	K2
b.	Write short notes on: a. Discounted cash flow b. Internal rate of return c. Net present value		

5. Attempt any one part of the following: 10 x 1 = 10

Q No.	Question	CO	Level
a.	Describe quality control. Why is it important? Briefly explain the methods of quality control.	1	K2
b.	Define the term “wages”. What factors affect the wages of workers? Explain the role of financial incentives.		

6. Attempt any one part of the following: 10 x 1 = 10

Q No.	Question	CO	Level
a.	Why a cash flow statement is important? How cash flow can be improved? Suggest some methods.	1	K2
b.	Discuss the different types of risks in project implementation and how to analyze them.		

7. Attempt any one part of the following: 10 x 1 = 10

Q No.	Question	CO	Level
a.	Discuss the legal requirements for starting a business in India.	1	K2
b.	Explain the importance of tax registration and compliance for small entrepreneurs.		